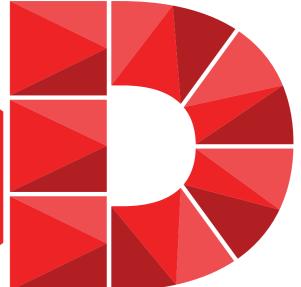


## 4 COMMUNICATION TIPS When Using DISC

## Dominance

D's focus on the big picture and a rapid pace. They avoid small talk and prefer to get straight to the point. **Provide solutions** when speaking with a D.





For I's it's all about the people connection. **Be sure to create a personal connection with them before making demands or getting straight to business.** 

## Steadiness

S's like stability and a steady pace. Stay on course and communicate at a reasonable pace. Confirm the S understands what is expected of them.

## Compliance

C's are all about the facts and details. Don't rush a C and don't plan small talk. Be organized when working with a C.

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